



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 41(2020)

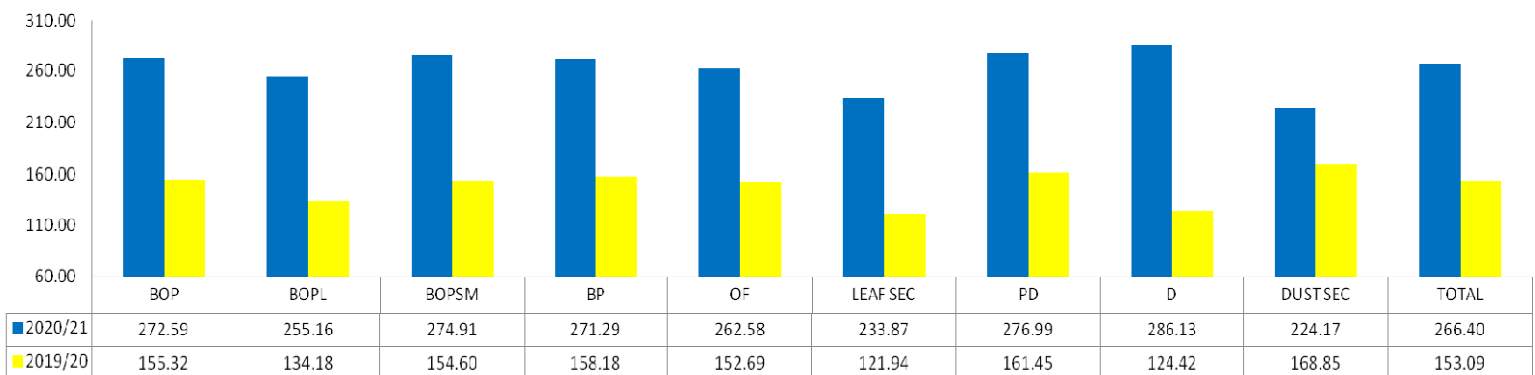
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed fair demand. * All sorts sold at irregularly lower rates. 	<ul style="list-style-type: none"> * Market witnessed fair demand. * All sorts sold irregularly easier.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * HUL was selective. * TCPL operated upto 275/-. * Western India operated on the liquoring sorts. * Other locals and packeteers lent fair support. 	<ul style="list-style-type: none"> * Major Blenders operated * Western India was selective. * Other locals and packeteers lent fair support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 41		
	Sale 41	Sale 40	+/-	Sale 40	Sale 39	+/-	2020/21	2019/20	2018/19
LEAF	237.31	253.94	-16.63	146.52	142.33	4.19	264.50	150.99	145.92
DUST	244.77	264.28	-19.51	166.62	163.43	3.19	269.96	157.41	159.51
TOTAL	239.51	257.46	-17.95	153.14	149.33	3.81	266.40	153.09	150.19

GTAC AUCTION AVERAGES									
SALE	34	35	36	37	38	39	40	41	
	LEAF	288.34	284.66	276.47	0.00	272.97	264.43	253.94	237.31
	151.45	151.01	151.30	146.38	144.70	142.33	146.52	0.00	
DUST	314.29	299.61	290.16	0.00	278.58	265.12	264.28	244.77	
	166.22	164.09	166.05	156.28	159.56	163.17	166.62	0.00	
TOTAL	298.04	289.90	281.42	0.00	274.89	264.67	257.46	239.51	
	156.13	153.37	155.89	149.51	149.35	149.26	153.14	0.00	

GTAC Grade Wise Averages Upto Sale 41

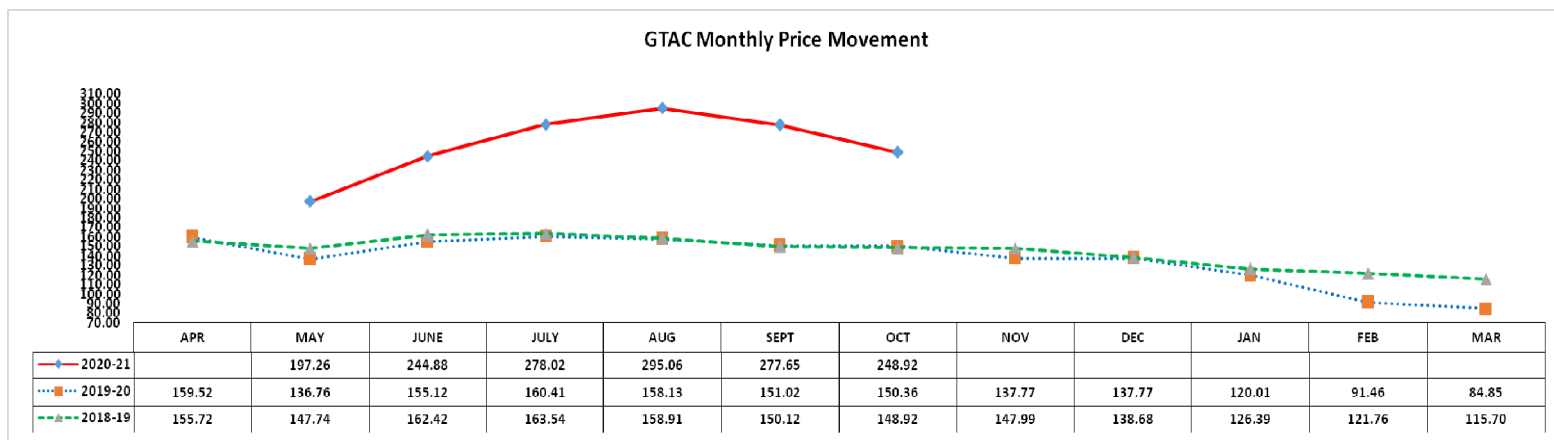


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 41			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3470215.0	2021052.8	240.35	42%	3167932.6	2057918.0	257.72	35%	39640711.3	30167794.0	271.57	24%
FANNINGS	889305.7	523789.1	237.03	41%	848311.4	510337.4	255.16	40%	12092436.2	9146604.1	262.58	24%
LEAF SEC.	352687.6	310792.4	217.97	12%	392245.0	375482.1	231.55	4%	5239756.1	4918998.8	224.70	6%
LEAF TOTAL	4712208.3	2855634.3	237.31	39%	4408489.0	2943737.5	253.94	33%	56972903.6	44233396.90	264.50	22%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1609379.5	953813.4	251.36	41%	1605781.5	1202378.1	271.27	25%	23050132.9	18765743.4	281.81	19%
DUST SEC.	356280.3	239473.0	218.50	33%	352225.0	316083.6	237.69	10%	5665314.7	4852423.5	224.17	14%
DUST TOTAL	1965659.8	1193286.4	244.77	39%	1958006.5	1518461.7	264.28	22%	28715447.6	23618166.90	269.97	18%
TOTAL	6677868.1	4048920.7	239.51	39%	6366495.5	4462199.2	257.46	30%	85688351.2	67851563.80	266.40	21%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 41			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4712208.3	2855634.3	237.31	39%	4408489.0	2943737.5	253.94	33%	56972903.6	44233396.9	264.50	22%
2019-20	3259618.4	2428042.0	146.52	26%	4679052.8	3371308.8	142.33	28%	76623078.4	56538927.9	150.99	26%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1965659.8	1193286.4	244.77	39%	1958006.5	1518461.7	264.28	22%	28715447.6	23618166.9	269.97	18%
2019-20	1410323.0	1194263.4	166.62	15%	2111566.8	1673463.8	163.43	21%	37098117.3	27574301.7	157.41	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	6677868.1	4048920.7	239.51	39%	6366495.5	4462199.2	257.46	30%	85688351.2	67851563.8	266.40	21%
2019-20	4669941.4	3622305.4	153.14	22%	6790619.6	5044772.6	149.33	26%	113721195.7	84113229.6	153.09	26%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 41			2020/21		UP TO Sale 41		
	Sale 41	Sale 40	2020/21	2019/20	2018/19	Sale 41	Sale 40	2020/21	2019/20	2018/19
BELOW 100	0.00	0.00	0.17	3.18	3.56	0.00	0.00	1.22	3.84	0.95
BETWEEN 100.00-119.99	0.00	0.00	0.66	22.38	13.86	0.00	0.00	0.92	16.16	7.31
BETWEEN 120.00-139.99	0.00	0.00	1.17	25.06	27.03	0.00	0.00	1.16	25.00	18.77
BETWEEN 140.00-159.99	0.00	0.00	1.63	14.43	22.29	0.00	0.00	1.30	13.58	19.46
BETWEEN 160.00-179.99	0.06	0.05	1.81	10.53	14.42	0.03	0.00	1.69	10.13	13.92
BETWEEN 180.00-199.99	1.55	0.40	2.00	8.10	7.49	1.48	0.28	3.27	7.68	15.23
BETWEEN 200.00-219.99	19.56	5.85	5.80	7.08	5.54	12.06	2.21	6.30	8.21	13.68
BETWEEN 220.00-239.99	40.34	31.56	13.85	5.15	3.30	30.90	19.14	11.48	11.34	8.86
BETWEEN 240.00-259.99	17.75	21.76	18.26	2.09	1.18	26.58	23.10	17.50	3.76	1.41
BETWEEN 260.00-279.99	10.40	17.82	20.54	0.91	0.53	18.09	22.61	14.47	0.26	0.30
BETWEEN 280.00-299.99	7.43	12.02	11.32	0.44	0.28	7.24	15.20	10.07	0.05	0.08
300 AND ABOVE	2.91	10.53	22.76	0.65	0.50	3.62	17.46	30.64	0.00	0.02

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
42	58858	23630	82488	42393	14452	56845	16465	9178	25643
43	54972	24940	79912	44071	16864	60935	10901	8076	18977
44	37846	14126	51972	48026	12999	61025	-10180	1127	-9053
TOTAL	151676	62696	214372	134490	44315	178805	17186	18381	35567



* Please note October 2020-21 Price is calculated on Sale 40,41 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 41												
	CTC LEAF			DUST			TOTAL					
OFFER	47,12,208.3			Kgs	OFFER	19,65,659.8			Kgs	66,77,868.1		Kgs
SOLD	28,38,814.5			Kgs	SOLD	11,89,833.7			Kgs	40,28,648.2		Kgs
SOLD %	60%				SOLD %	61%				60%		
ZONE	Kgs	AVG	%		Kgs	AVG	%		Kgs	AVG	%	
TCPL	5,66,638.2	223.58	20%	TCPL	4,13,749.1	239.98	35%	TCPL	9,80,387.3	230.50	24%	
HUL	4,37,075.1	242.98	15%	HUL	2,05,150.8	267.00	17%	HUL	6,42,225.9	250.65	16%	
W.India	3,93,936.9	254.61	14%	W.India	1,95,995.0	236.21	16%	W.India	5,89,931.9	248.50	15%	
Wl.Pack	2,34,362.1	258.28	8%	Wl.Pack	1,19,371.3	261.09	10%	Wl.Pack	3,53,733.4	259.23	9%	
N.India	3,03,803.2	234.10	11%	N.India	1,21,916.6	241.72	10%	N.India	4,25,719.8	236.28	11%	
Nl.Pack	1,50,870.7	225.72	5%	Nl.Pack	45,271.4	232.18	4%	Nl.Pack	1,96,142.1	227.21	5%	
Packeteers	82,378.6	223.66	3%	Packeteers	45,063.8	212.40	4%	Packeteers	1,27,442.4	219.68	3%	
C.India	89,076.6	222.69	3%	C.India	2,609.1	224.01	0%	C.India	91,685.7	222.73	2%	
Exports	3,05,879.1	248.53	11%	Exports	-3,452.7	-	0%	Exports	3,02,426.4	251.37	8%	
Local	2,72,162.2	234.87	10%	Local	32,330.3	235.18	3%	Local	3,04,492.5	234.90	8%	
S.India			0%	S.India	11,829.0	237.25	1%	S.India	11,829.0	237.25	0%	
Others	2,631.8	216.24	0%	Others			0%	Others	2,631.8	216.24	0%	
TOTAL	28,38,814.5	238.72		TOTAL	11,89,833.7	245.48		TOTAL	40,28,648.2	240.71		

ASSAM BATTING ORDER (GTAC+CTTA(Sale 40)) Sale 14 TO 41				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmari	2,61,894	409.69	3,55,212	303.06
HOOKHMOL	1,72,790	400.72	2,63,018	272.88
DoomurDullung	2,23,394	394.84	2,64,166	279.51
Mokrung	2,93,830	391.90	2,97,070	269.38
Gatoonga	4,60,788	380.12	5,60,610	258.37
Hajua	2,15,632	378.64	1,91,751	239.63
Dubba	72,939	366.65	5,693	137.54
Sotai	56,734	366.07	1,35,529	243.35
Duflating	2,15,264	366.05	4,02,731	263.55
Gelakey	62,866	363.71	86,720	246.52
Kotalgoorie	1,55,768	357.95	1,04,473	242.14
Salkathoni	3,41,047	356.47	4,56,244	219.41
Deha	1,64,760	356.29	1,99,757	241.32
Namroop	3,55,104	355.95	2,40,518	207.35
KHOOMTAIE	1,18,946	352.42	1,00,863	220.52
GONESHBARICLONAL	52,728	352.27	99,936	217.31
Ligripookrie	2,02,329	351.22		
Mohokutie	1,41,238	349.88	90,553	236.22
Banamalie	89,943	347.98	1,38,467	253.31
UDAYAN	46,342	347.94	83,751	234.73
Behubor	96,308	347.67		
KOOMTAI(B)	7,33,006	347.46	10,40,849	226.57
SOCKLATINGA	80,449	347.35	1,46,012	238.60
Shyamguri	6,31,489	345.75	5,32,785	219.04
NAHORHABICLONALSPECIAL	39,594	344.70	44,267	175.37

* ABOVE 25,000 K